

## Small Business Profile

Advocacy: the voice of small business in government

## Delaware

Delaware's 19,772 small employers and 55,333 nonemployers make significant contributions to the state's economy, and they bring innovative products and services to the marketplace.\* They are an important source of employment and opportunity throughout the state. This profile by the Office of Advocacy uses the latest statistics to describe the small business contribution in the greatest possible detail. (Note: A small business is defined as one with fewer than 500 employees.)

- Delaware's real gross state product decreased by 1.6% and private-sector employment decreased by 1.0% in 2008. By comparison, real GDP growth in the United States was 0.7% and private-sector employment declined by 0.7%.
- The health care and social assistance industry was the state's largest small business employer in 2006; retail trade was the largest overall employer (Table 1).
- Small businesses are a major force in the state's net job change, as shown in Table 2.
- The number of small employers in Delaware was 19,772 in 2006, accounting for 93.5% of the state's employers and 48.3% of its private-sector employment. (Source: U.S. Dept. of Commerce: Bureau of the Census.)

## For Further Information

- Data on all states and territories is available at **www.sba.gov/advo/research/profiles**.
- For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.
- Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news, and research reports.
- For RSS feeds, visit www.sba.gov/advo/rsslibrary.html
- \* Small employer data from 2006; nonemployer from 2007.

Delaware Small	Busine	ss Fact	S			
	2007†	2006	2000			
Number of Businesses						
Small employers (<500 employees)	n.a.	19,772	18,901			
Large employers (500+ employees)	n.a.	1,368	1,266			
Nonemployers	55,333	52,979	41,082			
	2002†	% Share in 2002	% Change 1997–2002			
<b>Business Owner Demographics</b>						
Male-owned	34,548	54.3	15.3			
Woman-owned	15,344	24.1	12.3			
Equally male/female-owned	7,800	12.3	-12.3			
African American-owned	4,258	6.7	57.3			
Asian-owned	1,895	3.0	26.5			
Hispanic-owned	879	1.4	-2.1			
Native American/Alaskan-owned	n.a.	n.a.	n.a.			
Hawaiian and Pacific Islander-owned	17	0.0	466.7			
	20004	% Cha	% Change from			
	2008†	2007	2000			
		2007	2000			
Workforce (Thousands) /Unemploy	ment (%)	2007	2000			
Workforce (Thousands) /Unemploy Private-sector employment	ment (%) 361	-1.0	2.2			
Private-sector employment						
Private-sector employment Government employment	361	-1.0	2.2			
Private-sector employment	361 60	-1.0 1.7	2.2 12.5			
Private-sector employment Government employment Self-employed (incorp. & uninc.)	361 60 37	-1.0 1.7 -1.7	2.2 12.5 -3.5			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment	361 60 37 11	-1.0 1.7 -1.7 -5.6	2.2 12.5 -3.5 -19.4			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment	361 60 37 11 26	-1.0 1.7 -1.7 -5.6 0.0	2.2 12.5 -3.5 -19.4 5.2			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment	361 60 37 11 26 6	-1.0 1.7 -1.7 -5.6 0.0 15.7	2.2 12.5 -3.5 -19.4 5.2 27.8			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)	361 60 37 11 26 6 5	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover	361 60 37 11 26 6 5 4.8	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9 1.5			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings	361 60 37 11 26 6 5 4.8	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9			
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Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies	361 60 37 11 26 6 5 4.8	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7 1.4	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9 1.5			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance	361 60 37 11 26 6 5 4.8 5,220 5,687 1,198 2008†	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7 1.4 0.3 9.9 291.5	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9 1.5 -5.8 17.7 -48.4			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance Proprietors' income (\$billion)	361 60 37 11 26 6 5 4.8 5,220 5,687 1,198 2008†	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7 1.4 0.3 9.9 291.5 <b>2007</b>	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9 1.5 -5.8 17.7 -48.4 <b>2000</b>			
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance Proprietors' income (\$billion) Number of bank branches	361 60 37 11 26 6 5 4.8 5,220 5,687 1,198 2008†	-1.0 1.7 -1.7 -5.6 0.0 15.7 18.7 1.4 0.3 9.9 291.5 <b>2007</b>	2.2 12.5 -3.5 -19.4 5.2 27.8 -42.9 1.5 -5.8 17.7 -48.4 <b>2000</b>			
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Source: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Administration, Office of Advocacy (www.sba.gov/advo/research/sbl\_08study.pdf, Table 4b.) n.a. not available.

† Latest available data; certain figures are economywide. ‡Data are for CRA loans.

Table 1. Firms and Employment in Delaware by Industry and Firm Size, 2006 and 2007 (Nonfarm, Thousands)

		Empl	loyer Firms (2	2006)	Employment (2006)		
	Nonemployer		1-19	1-499		1-19	1-499
Industry	Firms (2007)	Total	Employees	Employees	Total	Employees	Employees
Total	55.3	21.1	17.1	19.8	388.3	66.7	187.5
Forestry, etc. and agriculture support	0.4	0.0	0.0	0.0	(D)	(D)	(D)
Mining	0.0	0.0	0.0	0.0	0.2	(D)	(D)
Utilities	0.0	0.0	0.0	0.0	2.6	0.0	0.8
Construction	7.4	2.7	2.4	2.7	25.7	9.8	24.0
Manufacturing	0.6	0.6	0.4	0.5	33.2	2.3	9.8
Wholesale trade	0.9	0.9	0.6	0.8	20.2	2.5	7.2
Retail trade	5.4	2.8	2.2	2.5	56.4	9.4	23.3
Transportation and warehousing	2.3	0.7	0.5	0.6	14.9	1.8	5.9
Information	0.7	0.2	0.1	0.2	9.3	0.6	2.2
Finance and insurance	2.4	1.3	1.0	1.2	35.5	2.7	6.0
Real estate and rental and leasing	7.8	1.0	0.8	0.9	6.6	2.3	4.9
Professional, scientific, and technical svcs.	7.6	2.4	2.1	2.3	27.6	6.5	17.0
Management of companies and enterprises		1.5	1.0	1.1	15.2	1.3	3.0
Admin., support, waste mgt., remed. svcs.	3.8	1.2	1.0	1.1	24.1	3.8	12.0
Educational services	1.5	0.2	0.2	0.2	6.5	0.8	5.8
Health care and social assistance	4.4	1.8	1.4	1.7	53.5	8.2	24.5
Arts, entertainment, and recreation	3.0	0.4	0.3	0.4	7.0	1.2	4.6
Accommodation and food services	0.7	1.5	1.1	1.4	32.0	5.7	22.0
Other services (except public admin.)	6.5	2.1	1.8	2.0	17.4	7.6	14.2
Unclassified		0.1	0.1	0.1	(D)	(D)	(D)

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advo/research/data.html for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2003–2006 (Nonfarm)

	Total Net	Employment Size of Firm						
	New Jobs	1-4	5-9	10-19	20-99	100-499	< 500	500+
2003 - 2004	8,684	3,121	1,731	600	1,799	97	7,348	1,336
2004 - 2005	1,708	2,699	317	953	207	1,227	5,403	-3,695
2005 - 2006	-3,858	2,701	809	403	1,970	3,326	9,209	-13,067

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2008 (Nonfarm, Thousands)

		Establishments				Employment Change Due To:				
Openings Expansions Contractions		ntractions	Closings	Openings	Expansions Contractions		Closings			
Quarter 1	1.4	4.4	4.9	1.3	6.3	16.6	19.5	4.0		
Quarter 2	1.2	4.4	5.0	1.4	4.6	18.3	20.7	5.7		
Quarter 3	1.3	4.1	4.9	1.6	6.2	17.1	22.4	6.6		
Quarter 4	1.3	3.9	5.2	1.4	5.6	17.6	22.7	4.8		

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see <a href="https://www.bls.gov/bdm/home.htm">www.bls.gov/bdm/home.htm</a>.)

Note: These figures contain all firm sizes; Census data from 2006 show that 86 percent of establishment births and deaths were in firms with fewer than 500 employees.

<sup>(</sup>D) Data suppressed to protect the confidentiality of individual firms.